

trusted. smart. industry acknowledged. This is Kenmore. Edward Brann Kenmore Connected Product Manage Sears Holdings Corporation



Kenmore. is...

100 years of trusted performance backed by **exclusive features and innovations** that no other brand can bring. It's products that perform at the highest level to get the job done right the first time. It's the **best of the best**, and it's no wonder that Kenmore is **one of America's most awarded brands**.





smart appliances

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72°

LOW

TURN OFF

Kenmore Smart Room Air Conditioner







ENERGY STAR Requests

- Increase adoption by manufacturers
 - Publish smart appliances definitions
 - Prioritize a basic connected appliance specification
 - Standardize DR protocol
- Win on the shelf with in store merchandising
 - Rebate standardization to simplify national signage
 - Could rebates be as simple as A-B-C?
 - Rebate redemption at checkout
 - Subsidize installation on key products
 - Major Appliances, Thermostats, Water Heaters, Furnaces
- Expand mutually beneficial Retail Products Platform
 - Encourages retailers to promote ENERGY STAR
 - Provides great market data for ENERGY STAR
- Increase activation by consumers
 - Simplify Demand Response signup
 - ENERGY STAR presets for best energy consumption

Kenmore. trusted performance

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