

ENERGY STAR® Certified Room Air Cleaners, Dehumidifiers, and Room AC







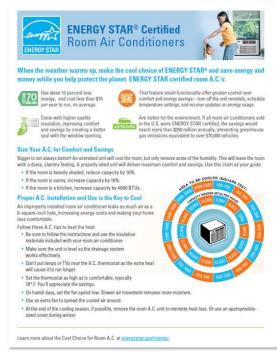
Dear ENERGY STAR Partners,

We are pleased to bring you our plans for the 2023 ENERGY STAR Small Appliance Promotion. You can find links to the marketing toolkits for all three small appliances near the top of the <u>marketing materials page</u>. Over the past years, consumer demand for small appliances, specifically air cleaners, dehumidifiers, and room air conditioners, has increased with growing interest in indoor air quality and home comfort, as families spent more time at home. Energy efficient, ENERGY STAR certified options for these products—which are often on for long periods of time—provide optimal energy savings while delivering the same performance.

Small appliances are particularly popular retail products, especially through online e-tailer and utility marketplace sales. Featuring the ENERGY STAR certification and educating consumers about the value of choosing ENERGY STAR will bolster your sales.

Our plans to promote small appliances will follow successful efforts in the past with room air conditioners, leveraging product seasonality and geo-targeting to markets where there are active programs offering incentives.

Past Room AC promotions have resulted in millions of impressions through engaging videos and social media, including materials in Spanish and education around proper sizing for optimal cooling and energy efficiency.



ENERGY STAR Certified Room AC Factsheet

This year, we are planning a social media campaign (Facebook, Instagram) starting with dehumidifiers in early spring, followed by room air cleaners and rounding the promotion out with room air conditioners in early May—all geo-targeted where there is high demand and

available incentives to inspire consumers to choose ENERGY STAR.

We encourage partners to join us on social during these timeframes leveraging our <u>Small Appliance Marketing Toolkit</u>, as desired, which includes our social media campaign materials along with other creative assets. If you include @ENERGYSTAR, and we will find your posts and amplify them.



ENERGY STAR Certified Dehumidifier Educational Graphic

Please reach out if you have any questions. We look forward to working with you on yet another successful promotion!

- Utility Partners: eeaccountmanager@energystar.gov
- Retail and Manufacturer Product Partners: changetheworld@energystar.gov

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