

# **Industrial SPP/ Partner Teaming Profile**

## **Service/Product Provider**

### NOVI Energy, LLC

39500 Orchard Hill Place Dr. Novi, MI 48375

Business: Energy Mgmt., Consulting, Infrastructure Dev., Turnkey CHP Anand Gangadharan, President/CEO Phone: 248-735-6684 Ext. 21

Email: agangadh@novienergy.com

### **Industrial Partner**

### Honeywell

4401 St. Andrews Rd. Columbia, SC 29210

Business: Diversified Tech. and

Manufacturing

Rod Funderburk, Manager Phone: 803-750-4364

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## NOVI Energy to deliver \$1 million energy cost savings annually to Honeywell.

#### **Project Scope**

NOVI Energy identified savings opportunities through integrated facility assessments at Honeywell. Most recently, they have proposed a cogeneration plant with other steam system reliability improvements to reduce the cost of steam and electric by about \$1 million at a single plant.

#### **Project Summary**

NOVI Energy developed and is in the process of implementing a site energy plan that optimizes existing energy systems, improves performance, and reduces energy costs. The proposed project includes a turnkey combined heat and power installation and related improvements.

- Energy Savings
  - Approximately \$1 million per year guaranteed savings was committed to Honeywell
- Investment
  - No capital investment by Honeywell approximately \$14 million capital investment by NOVI Energy
- Financial Return
  - Project justified on a Power Purchase Agreement that delivers the savings
- Other Benefits
  - Improved productivity and reliability due to decreasing plant outages by approximately 4 to 6 days per year as a result of steam system improvements

### **Monitoring & Verifying Energy Savings**

NOVI Energy is financing the project and thereby guaranteeing the savings.

#### **Distinguishing Value**

NOVI Energy displayed innovation, professionalism, and technical expertise while developing and implementing the project and ensuring that projected savings are realized.

